

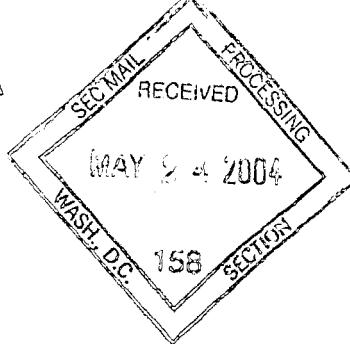
TATA

The Stock Exchange  
Corporate Relationship Department  
1<sup>st</sup> Floor, New Trading Ring  
Rotunda Building  
Dalal Street, Fort  
Mumbai 400 001



04030371

Dear Sirs,



21<sup>st</sup> May 2004  
BJ/SH-L2/277

SUPPL

Audited Financial Results – Press Release

Further to our letter No.BJ/SH-L2/277 dated 21<sup>st</sup> May 2004, we forward herewith for your record a copy of the Press Release issued by the Company.

Yours faithfully,  
For The Tata Power Co. Ltd.

(B J Shroff)  
Company Secretary &  
Senior General Manager (Corporate Affairs)

PROCESSED

MAY 25 2004

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FINANCIAL

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Encl.

cc: Securities and Exchange Commission  
450 Fifth Street, N.W.  
Washington D.C. 20549  
U.S.A.

May  
25

TATA POWER

The Tata Power Company Limited

Registered Office Bombay House 24 Homi Mody Street Mumbai 400 001

Tel 91 22 5665 8282 Fax 91 22 5665 8801



Mumbai  
21, May 2004

## Tata Power Announces Audited Financial Results For FY 2003-04

### Dividend enhanced to 70% from 65% in the previous year

India's largest private power company today announced its Q4 and Annual Results for the financial year ended March 31<sup>st</sup> 2004.

#### Highlights – Q4 FY04

- ☒ Increase in generation from 2740 MUs in Q4FY03 to 3261 MUs in Q4FY04.
- ☒ In the three months ended March 2004, Tata Power reported revenues at Rs. 1042.08 crores as against Rs. 909.69 crores in the corresponding period last year, while the Profit Before Tax (PBT) decreased to Rs. 86.87 crores from Rs. 139.36 crores, showing a decline of Rs. 52.49 crores.
- ☒ A charge of Rs. 72.11 crores was made during the quarter, being amount written off in respect of foreign currency liabilities on prepayment of foreign currency loans. In the corresponding period last year, the charge on this account was nil. This charge was the main reason for the decline in PBT in this quarter.
- ☒ In the three months ended March 2004, Tata Power reported Profit After Tax (PAT) at Rs. 54.35 crores as against Rs. 155.27 crores in the corresponding period last year. In Q4 FY03, there was a one-time reversal of deferred tax liability to the extent of Rs 67.36 crores as a result of ASI – 3 issued by ICAI.

#### Highlights – FY04

- ☒ For the financial year 2003-04, Tata Power reported revenues at Rs 4239.08 crores as compared to Rs 4299.75 crores in the previous year. The decline in revenues is mainly on account of lower fuel cost, the benefit of which has been passed on to the consumers through reduction in tariff.
- ☒ As part of its ongoing cost control exercise Tata Power realized a savings of Rs. 188 crores on fuel costs due to change in fuel mix and heat rate improvement, the benefit of which has been passed on to the consumers as reduction in tariff.
- ☒ While PBT has increased from Rs. 676.94 crores in FY03 to Rs. 734.27 crores in FY04, there has been a decline in PAT due to higher provision for taxation.

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**TATA POWER**

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- Interest and Finance Charges for the year have reduced by Rs. 57.48 crores due to significant reduction of debt.

## **Operational Highlights – FY 04**

### **New Projects**

- 120 MW Jojobera expansion project**
  - Construction Commenced in September 2003
- Powerlinks Transmission Limited**
  - Construction of transmission line commenced in January 2004
  - Financial Closure achieved
- Alaknanda Hydro Power Company Limited**
  - 330 MW Hydel Project at Shrinagar, Uttaranchal
  - Acquired 100% stake in the Company in December 2003
  - Construction to commence soon

### **New Subsidiaries**

- Tata Power Trading Company Limited**
  - Wholly owned subsidiary established for trading of electricity
- Tata Power Broadband Company Limited**
  - Broadband division hived off into a wholly owned subsidiary

### **Debt Restructuring**

- Prepaid Rs. 564 crores of loans in FY04.
- Reduction in interest and finance charges from Rs. 341 crores in FY 03 to Rs. 283 crores in FY04

### **Power Business**

- Sales to SEBs outside Maharashtra commenced in the year – 205 MUs sold to MPEB
- ISO 9001 and 14001 certification achieved by Jojobera and Belgaum power plants. ISO 14001 certification achieved by Trombay power plant.
- Highest ever generation achieved at Jojobera (1793 MUs) and Wadi (478 MUs)

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## Other Business

- **Strategic Electronics Division**
  - Revenue up by 49%
- **Power Systems Division**
  - Revenue up by 310%.
  - Order book at Rs. 428 crores as at March 31, 2004,
  - Bagged USD 38 million contract from Power Grid Company of Bangladesh

Commenting on the company's performance, **Mr. Firdose Vandrevala**, Managing Director, Tata Power said: "During the year Tata Power had undertaken several initiatives to phase the challenges and grab the opportunities in the future. Severe cost cutting measures have been initiated which do not reflect in the bottom line as the benefits of these have been passed on to the consumers in terms of lower fuel adjustment charge. Tata Power will continue to explore all opportunities to ensure that our customers not only receive reliable and continuous power, which they have got used to, but also power at competitive rates at the same time."

Actions taken this year in prepayment of loan and renegotiating the rates on existing loans will see lower finance charges in the future.

Tata Power, besides undertaking several projects in generation and transmission is exploring opportunities for growth in all areas of the power value chain."

## FINANCIAL TABLE ATTACHED

**Disclaimer Statement:** Some of the statements in this document, except for the historical information, are forward-looking statements. These forward-looking statements include references to growth projections, plans, strategies, intentions and beliefs concerning our business and operating environment. There are risks, uncertainties and other factors that may cause actual results to differ materially from those projected by these forward-looking statements. These risks include, but are not limited to, the level of market demand for the company's services, competitive environment in the company's operating areas, market conditions, the company's ability to grow its existing businesses and to create, acquire and build new businesses, ability to attract, recruit and retain qualified and highly skilled employees, changes in technology, regulatory policy changes, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but are common to the industry. These statements are based on information currently available to us, and we assume no obligation to update these statements to reflect changed circumstances in future.

**For further information, please contact:**

Rashmi Naik / Rakesh Reddy  
Vaishnavi Corporate Communications  
Tel: 5656 8787 Fax: 5656 8788  
Cell: 98215 34390 / 98217 35515  
--- ENDS ---

A handwritten signature in black ink, appearing to read 'Vishnu'.



21<sup>st</sup> May 2004  
BJ/SH-L2/278

The Stock Exchange  
Corporate Relationship Department  
1<sup>st</sup> Floor, New Trading Ring  
Rotunda Building, P J Towers  
Dalal Street, Fort  
Mumbai 400 001

Dear Sirs,

Security Code	Type of Security	Book Closure		Purpose
		From	To	
400 500400	Equity Shares	10 <sup>th</sup> June 2004	29 <sup>th</sup> June 2004	Payment of Dividend, if declared at the Annual General Meeting of the Company to be held on 29 <sup>th</sup> June 2004..

Yours faithfully,  
For The Tata Power Co. Ltd.

(B J Shroff)

Company Secretary &  
Senior General Manager (Corporate Affairs)

cc: Securities and Exchange Commission  
450 Fifth Street, N.W.  
Washington D.C. 20549  
U.S.A.

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21<sup>st</sup> May 2004  
BJ/SH-L2/277

The Stock Exchange  
Corporate Relationship Department  
1<sup>st</sup> Floor, New Trading Ring  
Rotunda Building, P J Towers, Dalal Street  
Mumbai 400 001

Dear Sirs,

**Financial Results**

At the meeting of the Board of Directors of the Company held today, the Directors have taken on record the audited financial results for the financial year 2003-04. We send herewith a statement containing the audited financial results which have been sent for publication.

At the said meeting, the Directors have decided to recommend a dividend @ 70 % (Rs. 7/- per share) to the shareholders for the year ended 31<sup>st</sup> March 2004.

The Annual General Meeting of the Company is scheduled to be held on Tuesday, 29<sup>th</sup> June 2004 at Nehru Centre Auditorium, Discovery of India Building, Dr. Annie Besant Road, Worli, Mumbai 400 018.

Yours faithfully,  
For The Tata Power Co. Ltd.

  
(B J Shroff)  
Company Secretary &  
Senior General Manager (Corporate Affairs)

Encl.

cc: Securities and Exchange Commission  
450 Fifth Street, N.W.  
Washington D.C. 20549  
U.S.A.

# TATA POWER

The Tata Power Company Limited  
 Bombay House, 24 Hornby Mody Street, Mumbai 400 001  
 Website: www.tatapower.com

## AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH, 2004

Particulars	Nine months ended 31-Dec-03		Quarter ended 31-Mar-04		Year ended 31-Mar-03		31-Mar-04 (Audited) MUS
	MUS	MUS	MUS	MUS	12917	12996	
1. Generation Sales	9656 9163	3261 3068	2740 2611		12231	12318	
2.							
3. (a) Revenue from Power Supply (b) Income from Other Operations	Rs. Crores 3057.24 139.76	Rs. Crores 934.53 107.55	Rs. Crores 873.90 35.79	Rs. Crores 3991.77 247.31	4193.53 106.22		
	<b>3197.00</b>	<b>1042.08</b>	<b>909.69</b>	<b>4239.08</b>	<b>4299.75</b>		
4. Expenditure							
a) Staff Cost	126.15	65.46	47.45	191.61	141.95		
b) Cost of Power Purchased	309.28	100.21	100.18	409.49	406.90		
c) Cost of Fuel	1426.56	422.31	380.47	1848.87	2062.59		
d) Cost of components, materials and services in respect of contracts	70.67	44.93	17.69	115.60	35.81		
e) Other expenditure	281.78	199.78	109.36	481.56	468.34		
f) Total expenditure (4a to 4e)	2214.44	832.69	655.15	3047.13	3115.59		
5. Operating Profit	982.56	209.39	254.54	1191.95	1184.16		
6. Other Income	111.01	48.98	33.22	159.99	152.03		
7. Interest and Finance Charges	196.63	87.09	73.95	283.72	341.21		
8. Gross Profit after interest and finance charges but before Depreciation and Tax (5+6-7)	896.94	171.28	213.81	1068.22	994.98		
9. Depreciation	249.54	84.41	74.45	333.95	318.04		
10. Profit before tax (8-9)	<b>647.40</b>	<b>86.87</b>	<b>139.36</b>	<b>734.27</b>	<b>676.94</b>		
11. Provision for Taxation							
Current Tax	205.52	36.34	54.05	241.86	215.27		
Deferred Tax	(12.85)	(3.82)	(69.96)	(16.67)	(58.25)		
Dividend Tax							
12. Net Profit after tax (10-11)	<b>454.73</b>	<b>54.35</b>	<b>155.27</b>	<b>509.08</b>	<b>519.92</b>		
13. Statutory & Special Appropriations							
14. Distributable Profit (12-13)				42.16	69.91		
15. Paid-up Equity Share Capital (Face Value: Rupees Ten per share)	197.91	197.92	197.91	197.92	197.91		
16. Reserves including Statutory Reserves	22.98	2.75	7.85	4277.98	3959.44		
17. Basic and Diluted Earnings per Share on Net Profit (not annualised) (In Rupees)	13,35,33,222 67.48	13,35,74,574 67.50	13,35,04,022 67.46	13,35,74,574 67.50	13,35,04,022 67.46		
18. Aggregate of non-promoter shareholding							
No of shares							
% of shareholding							
19. Final Dividend (Proposed)				7.00	6.50		
Rate per share (Face Value Rs. 10/-) (In Rupees)				138.69	128.78		
Amount (Rs. in crores)							

1. The above results were reviewed by the Audit Committee and taken on record by the Board of Directors at their meeting held on 21st May, 2004.
2. With the coming into force of the Electricity Act, 2003 (the Act), the Electricity (Supply) Act, 1948 stands repealed on 10th June 2003. However, in terms of the Act, the terms and conditions for determination of tariff under the Electricity (Supply) Act, 1948 continue to apply as at 31st March 2004. Accordingly, the financial statements have been prepared taking into consideration, the provisions of the Sixth Schedule to the Electricity (Supply) Act,1948.
3. In respect of the share of Standby Charges billed by Maharashtra State Electricity Board (MSEB) and recoverable from Reliance Energy Ltd.(REL) (formerly known as BSES Ltd. Company has, taken credit for the amount recoverable in terms of the Common Order dated 3rd June,2003 passed by Hon'ble Bombay High Court in MERC Appeal No. 1 of 2002 MERC Appel No. 2 of 2002. This amount upto 31st March, 2004 aggregates to Rs. 991 crores, including Rs. 198 crores for the year ended 31st March, 2004 (Rs. 49.50 crores quarter ended 31st March, 2004). However, these amounts have been disputed by REL and only Rs.809.90 crores have been paid by REL to MSEB through the Company/Maharashtra Electricity Regulatory Commission (MERC) till 31st March, 2004. MERC had heard the dispute and issued an Order on 7th December, 2001. This Order was challenged by both before the High Court which has by its said order dated 3rd June, 2003 remanded the matter back to MERC. Appeals by both parties to the Supreme Court against the said Order are pending. Hearing of the matter on the remand has concluded and MERC's Order is awaited. Further, pending MERC's Order, no adjustment has been made for the amounts payable as per the MERC Order of Rs. 62.44 crores for 1999-2000 or for the shortfalls (amount ascertained) for the years 2000-01, 2001-02, 2002-03 and 2003-04.
4. During the year ended 31st March, 2004, Premium on redemption of debentures amounting to Rs. 40.84 crores has been charged to Share Premium account.
5. Other Expenditure include for the quarter ended 31st March 2004 Rs.72.11 crores ( for quarter ended 31st March 2003 Rs. Nil) and for the year ended 31st March 2004 Rs.77.72 crores ( For the year ended 31st March 2003 Rs.41.26 crores ) being amount written off in respect of foreign currency liabilities on prepayment of foreign currency loan.
6. The Auditors Report on the financial statements for the year refers to the treatment given to several matters in the computation of "Capital Base" and "Clear Profits" under the Schedule to the Electricity ( Supply ) Act, 1948 and the treatment of the Wind Farm as part of the licensee business during the year, pending the approvals, where necessary, relevant authorities. It also refers to accounting policies with regard to (a) deferred taxation (b) borrowings cost attributed to the acquisition and construction of fixed assets exchange differences on repayment / realignment of liabilities incurred for acquiring fixed assets, in so far as such policies refer to the licensee business and which policies those conforming to the Electricity ( Supply ) Act, 1948 differ from the relevant Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956.
7. The number of investor complaints received during the quarter, resolved and pending are:
 

Pending as on 1st January, 2004	98
Received during the quarter ended 31st March, 2004	25
Disposed off during the quarter ended 31st March, 2004	120
Unresolved at the end of the quarter ended 31st March, 2004	3
8. Previous period/year figures have been regrouped wherever necessary.

Date: 21st May, 2004.

For and on behalf of the Board of  
THE TATA POWER COMPANY LIMITED

  
RATAN N. TATA  
Chairman

# TATA POWER

The Tata Power Company Limited  
 Bombay House, 24 Homi Moday Street, Mumbai 400 001  
 Website: [www.tatapower.com](http://www.tatapower.com)

## SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED UNDER CLAUSE 41 OF THE LISTING AGREEMENT

Particulars	(Rs. Crores)		
	Nine months ended 31-Dec-03	Quarter ended 31-Mar-04	Year ended 31-Mar-03
Segment Revenue			
Power business	3,079.35	963.58	882.41
Others	118.08	80.76	27.33
Total Segment Revenue	3197.43	1,044.34	909.74
Less: Inter segment revenue	0.43	2.26	0.05
<b>Net Sales/Income from Operations</b>	<b>3,197.00</b>	<b>1,042.08</b>	<b>909.69</b>
Segment Results			
Power business	735.59	122.63	186.69
Others	13.16	3.62	2.53
Total Segment Results	748.75	126.25	189.22
Less: Interest Expense	187.02	78.82	69.41
Add: Unallocable Income net of unallocable expense	85.67	39.44	19.55
<b>Total Profit Before Tax</b>	<b>647.40</b>	<b>86.87</b>	<b>139.36</b>
Capital Employed			
Power business	3,563.01	3,359.02	3,739.70
Others	184.40	214.94	153.26
<b>Total Capital Employed</b>	<b>3,747.41</b>	<b>3,573.96</b>	<b>3,892.96</b>

Types of products and services in each business segment:  
 Power - Generation, Transmission and Distribution of Electricity.  
 Others - Electronics, Broadband Services, Project Consultancy etc.



# TATA POWER

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 Website: www.tatapower.com

## Unaudited financial results (Consolidated) for the year ended 31st March, 2004

Particulars	Year ended	
	31-Mar-04	31-Mar-03 audited
Rs. Crores	Rs. Crores	Rs. Crores
	<b>4626.04</b>	<b>4618.47</b>
	<b>386.59</b>	<b>200.94</b>
1. a) Revenue from Power supply	244.15	184.13
b) Income from Operation	834.89	700.39
2. Expenditure	1848.87	2062.59
a) Staff Cost	115.60	12.74
b) Cost of Power Purchased	625.96	589.80
c) Cost of Fuel	3669.47	3549.65
d) Cost of Components and cost of material & services in respect of contract	1343.16	1269.76
d) Other expenditure	172.50	141.56
e) Total expenditure (2a to 2e)	290.47	343.80
3. Operating Profit	1225.19	1067.52
4. Other Income	429.46	387.16
5. Interest and Finance Charges		
6. Gross Profit after interest but before Depreciation, and Tax (3+4-5)		
7. Depreciation/Amortisation		
8. Profit before Minority Interest and share of Associates, provision for taxation and exceptional items (6-7)	<b>795.73</b>	<b>680.36</b>
9 Provision for Taxation(including Deferred Tax)	248.05	164.37
10 Net Profit after tax before share of Associates, Minority Interests and Statutory Appropriations (8-9)	<b>547.68</b>	<b>515.99</b>
11 Share of loss of Associates (net of write back -seennote below)	44.50	125.32
12 Net Profit after tax before Minority Interests and Statutory Appropriations (11-12)	<b>503.18</b>	<b>390.67</b>
13 Minority Interests	0.10	0.85
14 Net Profit before Statutory & Special Appropriations (12-13)	503.08	389.82
15 Statutory & Special Appropriations	42.16	69.91
16 Distributable Profit (14-15)	460.92	319.91
17 Paid-up Equity Share Capital (Face Value: Rupees Ten per share)	197.87	197.87
18 Reserves including Statutory Reserves	4013.74	3701.81
20 Basic and Diluted Earnings per Share on Profit after Taxes, Statutory Appropriations and Minority Interest on shares outstanding)(before extraordinary items) (In Rupees)	23.29	16.17

**Notes :**

1 The company's percentage holding in Tata Teleservices Ltd has during the year been reduced from 35.08% to 20.36%. Consequently adjustment made for share of losses of Tata Teleservices Ltd up to 31/07/03 has been reversed to the extent of Rs. 145.99 Crores.

2 The following Subsidiaries, Associates and Joint Ventures have been considered for the purpose of preparing Consolidated Financial Accounts as per Accounting Standards on

- a) Consolidated Financial Statements (AS-21)
- b) Accounting for Investments in Associates in Consolidated Financial Statements (AS-23)
- c) Financial Reporting of Interest in Joint Ventures (AS-27)

<b>Subsidiaries :</b>	Name of the Company	Ownership in % either directly or through Subsidiaries
	Tata Petrodyne Limited	100
	Chemical Terminal Trombay Limited	72
	Af-Taab Investment Company Limited	100
	Tata Power Trading Company Limited	100
	Duncan North Hydro Power Company Limited	100
	Tata Power Broadband Limited	100
<b>Associates :</b>		
	Nelco Ltd.	49.82
	Panatone Finwest Limited	39.98
	Tata BP Solar India Limited	49
	Tata Ceramics Limited	40
	Tata Projects Limited	30
	Tata Teleservices Limited	20.36
	Yashmun Engineers Limited	27.27
<b>Joint Ventures :</b>		
	North Delhi Power Limited	49
	Power Link Transmission Limited	51

3 The above Consolidated Financial Results have been taken on record in the Board Meeting of date.

Date: 21st May, 2004.

For and on behalf of the Board of  
**THE TATA POWER COMPANY LIMITED**

  
RATAN N. TATA  
Chairman

